

**MRS. L. L. ARMSTRONG**, Sworn for the State. I am the proprietor of the Sanitary Hairdressing School at 100<sup>1/2</sup> Whitehall Street. During the many years experience I have had in the business of hairdressing and dealing in human hair I have examined hundreds of specimens of hair and know it to be an established fact that hair from the same head often varies widely, both in color and in texture. As a general rule samples of hair taken from the ends of a long strand of hair are of a lighter shade than samples taken from closer to the base. It is also a fact that a small sample of hair, consisting of only a few strands, when compared with a larger sample, of hair from the same head, will almost always look lighter in color, especially if the hair is of a light shade. Attached hereto is a small sample of hair which I myself cut from a persons head today. Examination of this sample shows that one end is much lighter in color than the other end, the light colored end (a slightly reddish color) being the extremity of the hair and the darker brown colored being the end next the scalp. I have seen many cases like this, and some in which the variation in color was even more marked than this.  
(Attached to the affidavit is the hair referred to therein)